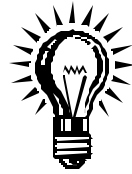
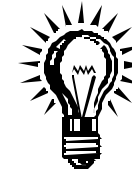


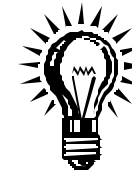
**TEACH THE PROBLEM-SOLVING  
APPROACH FROM THE VERY FIRST  
CLIENT INTERVIEW**



**AVOID A NEGATIVE  
PING – PONG EFFECT**

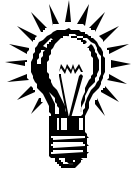


**USE THE PROBLEM-SOLVING  
APPROACH THROUGHOUT THE  
CASE**

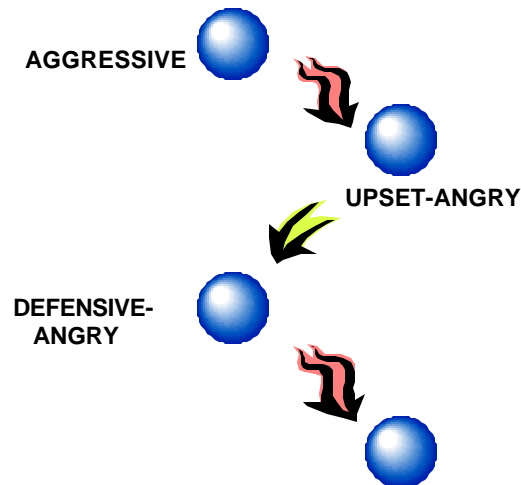


**FOCUS ON POSITIVE CONCEPTS:**

- ? **PLAN FOR THE FUTURE**
- ? **CONSIDER ALL THE  
OPTIONS**
- ? **EXPLAIN WHY AN OPTION IS  
IMPORTANT TO YOU**
- ? **LET YOUR BETTER SELF  
MAKE THE FINAL DECISION**
- ? **EXPECT OPTIONS THAT ARE  
WORKABLE FOR BOTH  
SIDES & THE KIDS**
- ? **BALANCE TRIAL RISKS WITH  
SETTLEMENT  
PREDICTABILITY**






**PROMOTE STARTING WITH A  
COOPERATIVE ATTITUDE**





**REMEMBER:**

**PEOPLE LEARN IN  
3 BASIC WAYS:**

- ? **VISUALLY** 
- ? **AURALLY** 
- ? **BY MOVEMENT** 

**MANY PEOPLE HAVE ONE  
DOMINANT LEARNING STYLE**

**MOST PEOPLE USE A  
COMBINATION OF LEARNING  
STYLES**

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The goal of The American Academy of Matrimonial Lawyers is *"To encourage the study, improve the practice, elevate the standards and advance the cause of matrimonial law to the end that the welfare of the family and society be preserved"*.

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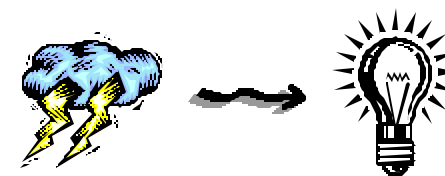
For information on the national organization see [www.aaml.org](http://www.aaml.org); for information on the Minnesota Chapter see [www.aamlmn.com](http://www.aamlmn.com) or contact Executive Director Nancy Keyes at (952) 832-9986.

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**FROM PROBLEMS  
TO  
SOLUTIONS**



**INTRODUCING YOUR CLIENTS  
TO  
PROBLEM-SOLVING IN A  
DIVORCE CASE**